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In 1984, Rex Greer purchased a new truck and attempted to locate a unit to provide the (needed) functions but discovered that nothing available was satisfactory. By combining several different products, some needs were met, but others were not. In addition, cost and weight were prohibitive, and some also required unacceptable modifications to the truck cab and sleeper. With over 25 years in the trucking industry, both as a driver and an independent owner/operator, Rex knew a better solution had to be possible, and he intended to find it.