

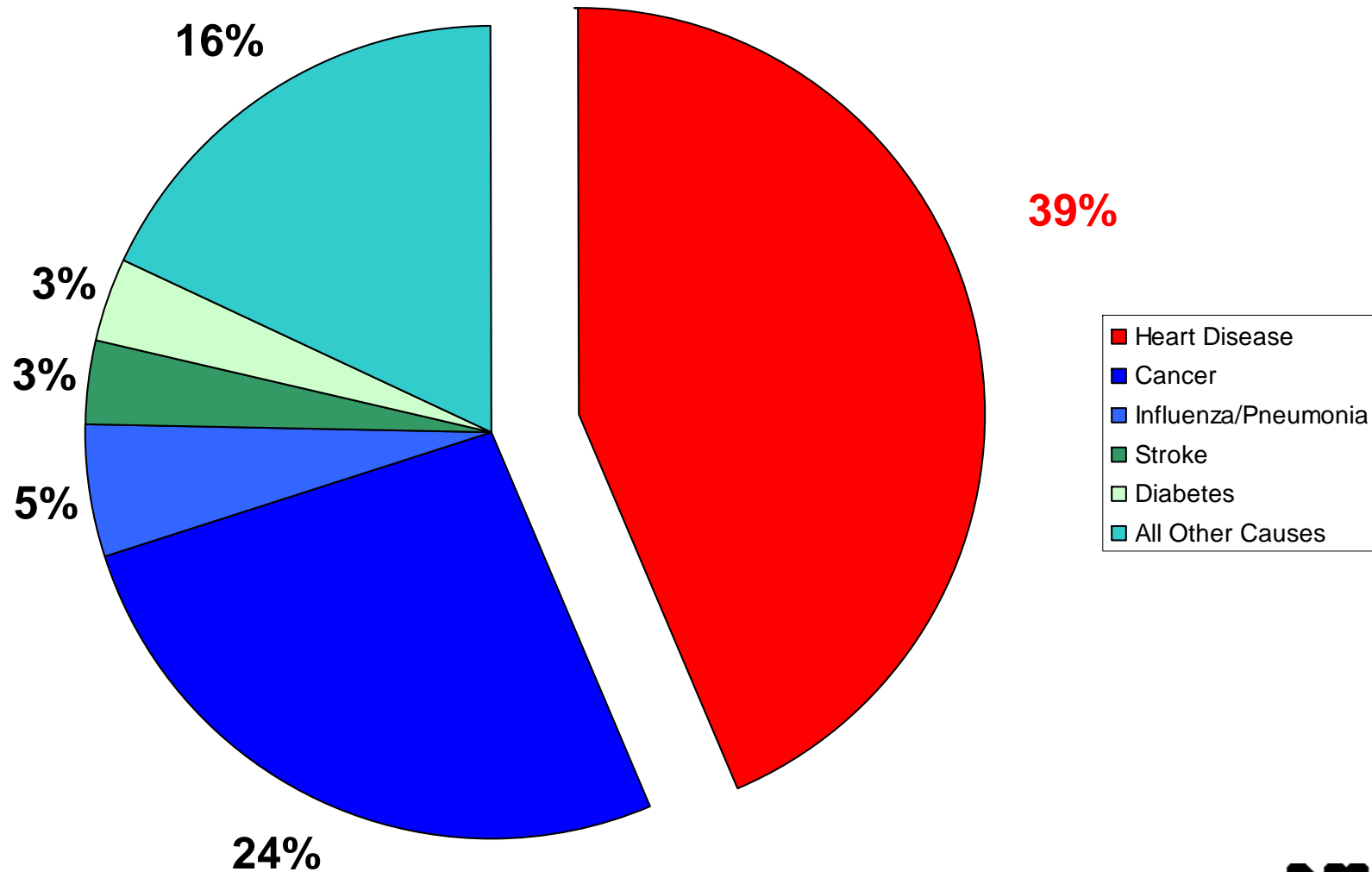
Self-Blood Pressure Monitoring to Improve Hypertension Control in New York City



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The Challenge

Heart disease is NYC's leading cause of death



Data Source: NYCDOHMH Bureau of Vital Statistics, 2006

Hypertension in NYC

- One in four NYC adults have HTN¹
- Even for those diagnosed and in treatment, levels of control are poor²
- In the US, HTN is the leading cause of black white disparities in the number of life years lost³

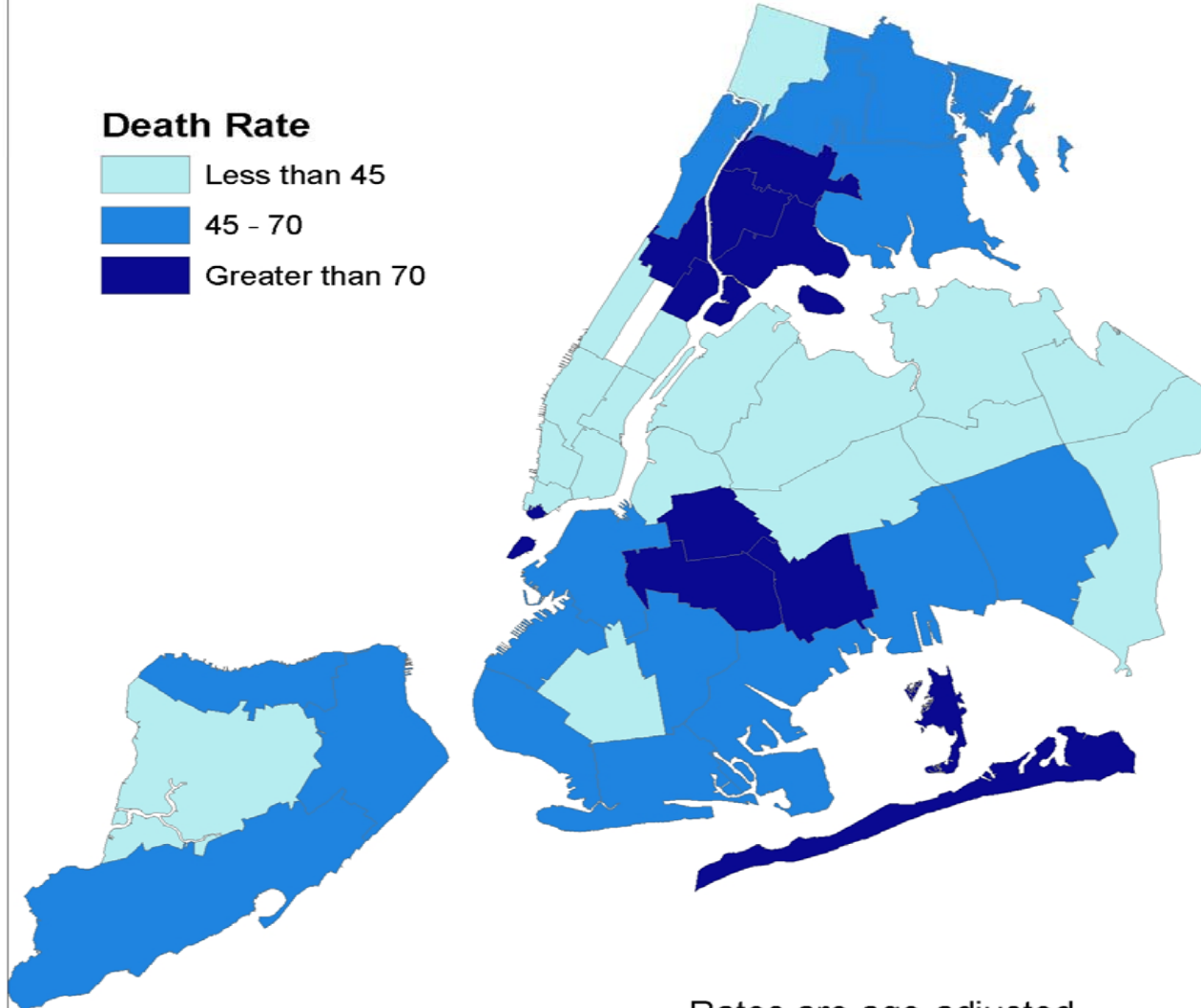
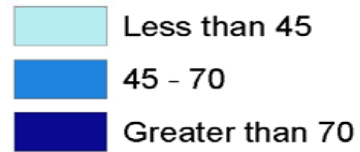
(1) NYC Community Health Survey, 2005 (2) Angell et al, In publication, 2008 (3) Wong et. al, 2002

Identifying the target population: Who should we reach and how?

- **Who:**
 - Determine communities at greatest risk
 - Map CVD mortality and hypertension prevalence
- **How:**
 - Explore DOHMH resources within these areas
 - District Public Health Offices (DPHOs)
 - DOHMH Public Health Detailing Program

CVD Death Rate (per 100,000) New Yorkers, Ages < 65

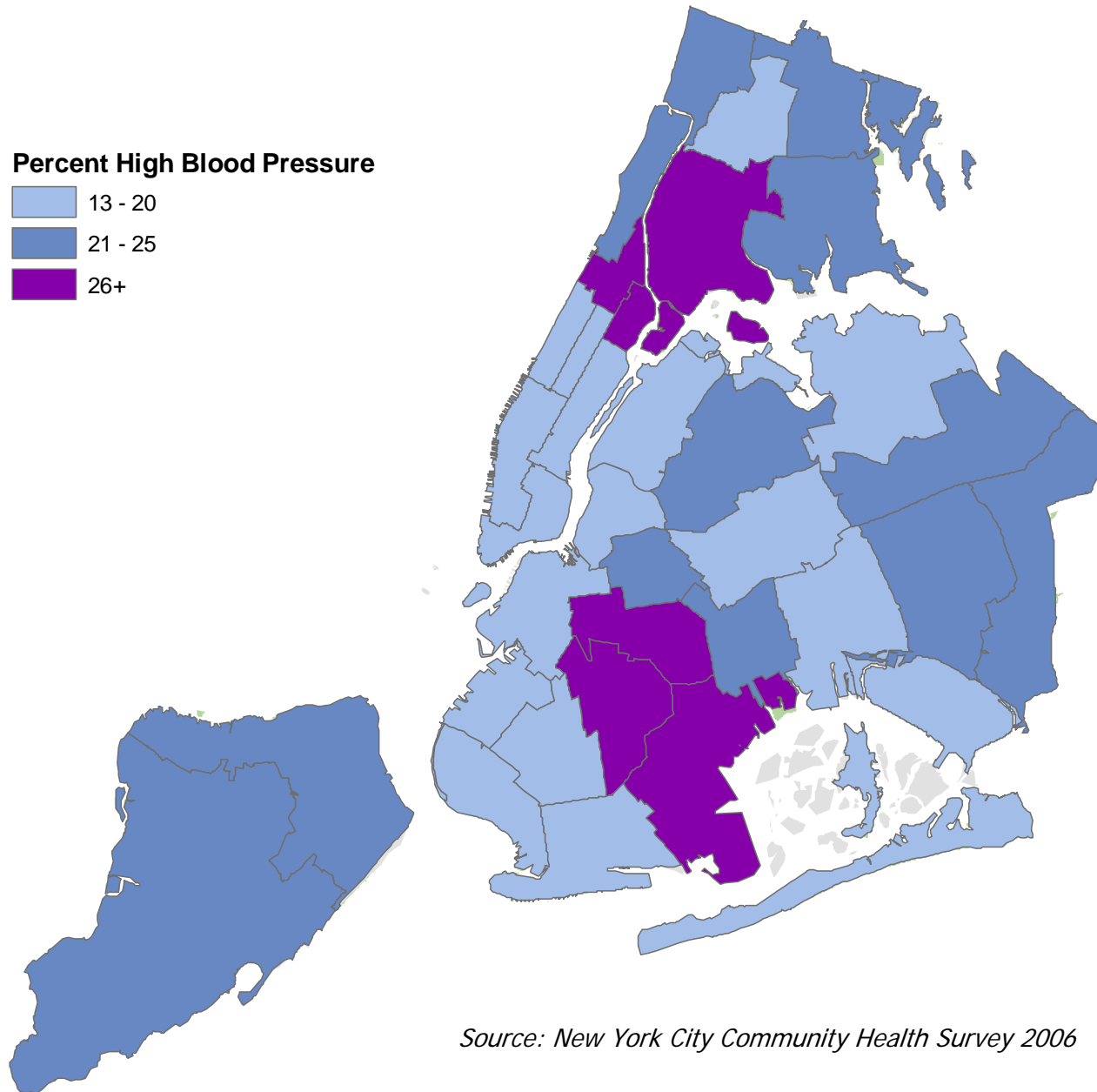
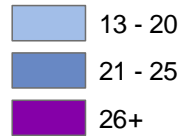
Death Rate



Rates are age-adjusted
Source: Bureau of Vital Statistics,
NYC DOHMH, 2002

High Blood Pressure Prevalence

Percent High Blood Pressure



Source: New York City Community Health Survey 2006

Identify intervention appropriate for target population

- Identify factors related to uncontrolled HTN
- Review the evidence for evaluated interventions affecting key contributing factors

Factors Related to Uncontrolled Hypertension

- **Patient-related**

- Lack of access to care¹
- Medication cost¹
- Lifestyle/environment²
- **Medication Non-adherence**³



- **Provider-related**

- Medication Non-adherence³
- **Clinical Inertia**⁴



(1) Ahluwalia 1997. (2) Hill 1999. (3) Borzecki 2005. (4) O'Connor 2005.

Self-Blood Pressure Monitoring (SBPM)

- Patient out-of-clinic use of a portable blood pressure measuring unit to take and record blood pressure



- Also called 'Home Blood Pressure Monitoring' (HBPM)

SBPM and HTN Control: Evidence

- Lower SBP, DBP and mean BP, improving blood pressure control¹
- Equal or better predictor of CV events or mortality^{2,3} and target organ damage⁴ than office readings
- Screen for white coat hypertension^{5,6} and masked hypertension⁷
- May increase patient involvement in their own care⁶ and may improve treatment adherence⁸

(1) Cappuccio 2004. (2) Bobrie 2004. (3) Ohkubo 1998. (4) Mule 2002.
(5) Stergio 1998. (6) Chobanian 2003. (7) Stergio 2007 (8) Taylor 2007.

Home Blood Pressure Monitoring Call to Action



Joint scientific statement by AHA, American Society of HTN, and Preventive Cardiovascular Nurses Association.

Recommendations:

- HBPM should be part of routine management of HTN patients
- Patients should be reimbursed for BP monitors
- Providers should be reimbursed for services related to HBPM (ie. patient training)

Barriers to SBPM Use for Targeted Population

- **Limited provider SBPM use in routine HTN care**
 - Evidence-base is recently established, so providers are yet to routinely use SBPM in management of HTN
- **Cost**
 - Insurance coverage for monitor not universal
 - e.g. Medicaid, Medicare
 - Out-of-Pocket Cost of Blood Pressure Monitor Prohibitive
 - Limits patient purchase and therefore use
- **Lack of supporting clinical systems in place**
 - Limited best practice models to facilitate easy integration



Intervention Design: Key Elements

- **Increase adoption of SBPM into routine HTN care**
 - Change the culture of clinical practice
 - Involve patients in management of their HTN to reinforce provider practice
- **Address cost**
 - Conduct evaluation to determine if changes in Medicaid coverage justified
 - If so, advocate for change
- **Identify best practices**
 - Assess and disseminate best related practice organization models



Program Objectives



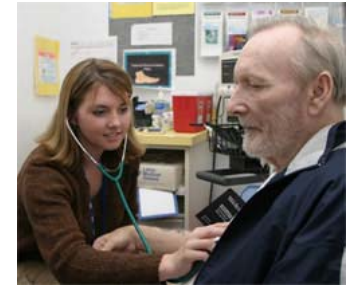
To demonstrate:

- 1. Self-blood pressure monitoring improves blood pressure control*
- 2. Systems that effectively and efficiently integrate SBPM into disease management*

General Intervention Design

- Providers
 - identify eligible patients from clinic population
 - offer participation in SBPM program (free monitor)
- Clinic Support Staff
 - Enrolls patient into program (fills out log book)
 - Reviews patient education materials
 - Trains patient on monitor use
- Home readings used in HTN management

Inclusion Criteria



- ✓ Greater than age 18 yrs, and
- ✓ Have had a HTN diagnosis for at least 6 months, and
- ✓ Have an elevated blood pressure on their **current** and **last** clinic visit

HTN defined as:

SBP \geq 140 or DBP \geq 90 for most patients *or*
SBP \geq 130 or DBP \geq 80 for patients with
diabetes or kidney disease

Exclusion Criteria

- Physically or mentally unable to use a monitor or record measurements
- Arm size too large or small for blood pressure monitor cuffs
- Already using SBPM

Materials Provided: For Providers

- Free Clinical Decision Support Materials
- Free Patient Management and Clinical Tools

CME Activity Inside and Online

City Health Information

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MANAGEMENT OF HYPERTENSION IN ADULTS

- Recommend healthy lifestyle changes, including increased physical activity and a low-sodium diet, for all patients with hypertension and pre-hypertension.
- Prescribe thiazide diuretics as the initial drug of choice for most patients.
- Aim for target blood pressure of <140/90 for most hypertensive patients and <130/80 for those with diabetes or kidney disease.

Uncontrolled hypertension is a leading cause of preventable heart attack, stroke and death. The risk of death from cardiovascular disease and stroke begins to rise at levels as low as 115/75, and doubles with each increase of 20 mm Hg systolic or 10 mm Hg diastolic blood pressure.¹ Hypertension affects 1 in 3 adults in the U.S. — about 30% of whom are undiagnosed.² Nearly a third of black New Yorkers report high blood pressure, compared with 22% of whites. Death rates from hypertension are more than 3 times higher in New York City's poorest neighborhoods than in the wealthiest.³

Control of blood pressure is achievable in nearly all patients, yet 70% of people with hypertension nationwide do NOT have blood pressure under optimal control.⁴

Anti-hypertensive drugs are safe and effective, and cut the risk of heart attack by up to 25%, stroke by about 40%, and heart failure by half. Yet more than one-third of New Yorkers who report high blood pressure also say they do not take blood pressure-lowering medications.⁵

This issue highlights key points in the prevention, detection, evaluation, and treatment of hypertension.

Identify Hypertension and Pre-Hypertension

Classifying Blood Pressure Levels

As it has become clearer that even mild elevations in blood pressure increase the risk of cardiovascular disease and stroke, classifications have changed and treatment thresholds are lower (Table 1).

TABLE 1. CLASSIFICATION OF BLOOD PRESSURE LEVELS FOR PEOPLE 18 AND OLDER*

| | Systolic BP (mm Hg) | Diastolic BP (mm Hg) |
|----------------------|---------------------|----------------------|
| Normal | <120 AND | <90 |
| Pre-Hypertension** | 120 to 139 OR | 90 to 99 |
| Stage 1 Hypertension | 140 to 159 OR | 90 to 99 |
| Stage 2 Hypertension | ≥160 OR | ≥100 |

* Based on the average of 2 or more correctly measured, seated readings taken on each of 2 or more office visits.
** New Category introduced in JNC-7 Report.
Adapted from: JNC-7, National Heart, Lung, and Blood Institute.

HYPERTENSION POCKET GUIDE

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CLASSIFICATION OF BLOOD PRESSURE LEVELS FOR PEOPLE 18 AND OLDER*

| BP Classification | Systolic BP (mm Hg) | Diastolic BP (mm Hg) |
|----------------------|---------------------|----------------------|
| Normal | < 120 AND | < 80 |
| Pre-Hypertension** | 120 – 139 OR | 80 – 89 |
| Stage 1 Hypertension | 140 – 159 OR | 90 – 99 |
| Stage 2 Hypertension | ≥ 160 OR | ≥ 100 |

* Based on the average of 2 or more correctly measured, seated readings taken on each of 2 or more office visits.
** New Category introduced in JNC-7 Report.
Adapted from: JNC-7, National Heart, Lung, and Blood Institute.

PERFORM LAB TESTS AND ROUTINE STUDIES

| Test | Frequency | Notes |
|---------------------------|---------------|-----------|
| Electrocardiogram | At least once | Essential |
| Urea nitrogen | At least once | Essential |
| Blood glucose | At least once | Essential |
| Hemoglobin | At least once | Essential |
| Serum potassium | At least once | Essential |
| Serum creatinine (or GFR) | At least once | Essential |
| Fasting lipid panel | At least once | Essential |
| ECG, MCL, LCL, TOL | At least once | Essential |

PHYSICAL EXAMINATION

| Exam | Frequency | Notes |
|---|---------------|-----------|
| Body Mass Index (BMI) | At least once | Essential |
| OSCE exam | At least once | Essential |
| Abdominal and femoral pulses | At least once | Essential |
| Thyroid gland | At least once | Essential |
| Heart and lungs | At least once | Essential |
| Abdominal for enlarged kidneys, masses, abnormal aortic pulsation | At least once | Essential |
| Lower extremities edema and pitting | At least once | Essential |
| Neurological assessment | At least once | Essential |

SELECTING FIRST-LINE ANTI-HYPERTENSIVE DRUGS

| Medication Options | Comments |
|--|---|
| Most Patients: Thiazide diuretics. Alone or combined with other drugs. | If THAZ contraindicated or not well-tolerated, try ACE-I, BB, ARB, or CCB. |
| Patients WITH Compelling Indications: | |
| Coronary disease (present or suspected) | BB, ACE-I, CCB, THAZ. If using a CCB, select a non-dihydropyridine. Consider angiotensin and provide aggressive lipid management. |
| Post-myocardial infarction | BB, ACE-I |
| Heart failure – systolic (low output) | ACE-I or ARB, BB, ALDO, THAZ |
| Heart failure – systolic (high output) | ACE-I or ARB, BB, THAZ |
| Diabetes | ACE-I or ARB, THAZ, BB, CCB |
| Kidney disease | ACE-I or ARB |
| Cerebrovascular disease (stroke) | THAZ, ACE-I |

For more detailed information on first-line anti-hypertensive drugs see the **DOHMH City Health Information**, The New York City Department of Health and Mental Hygiene.

Patient Self-Monitoring of Blood Pressure: A Provider's Guide

Patient self-monitoring of blood pressure is a valuable addition to the management of hypertension, supported by the Joint National Committee on Prevention, Detection, Evaluation and Treatment of High Blood Pressure (JNC-7), the American Heart Association and the American Society of Hypertension.

- Self-monitoring is especially useful for patients with poorly controlled hypertension.
- It can be used to titrate medications, improve control, and screen for white-coat hypertension.
- Home readings may be an equal or better predictor of cardiovascular risk and of target organ damage than office readings.
- Self-monitoring can enable and motivate patient participation in managing a condition that is often asymptomatic.

While self-monitoring can be done by most patients, it may be contraindicated for those with certain conditions: cardiac arrhythmias, and certain physical and mental disabilities. Because home monitors are not covered by most insurance plans, cost may be a barrier.

INTRODUCING SELF-MONITORING TO YOUR PATIENT

1. Explain the value of the home monitor in controlling high blood pressure. Encourage patients to "know their numbers," and describe what the numbers mean.
2. Provide guidance on selecting a monitor. Recommend:
 - A validated monitor only. For a list, see http://www.dabnetcalabod.org/hypertensionmonitors/devices_2_steps.html#step4em
 - A brachial cuff model. Wrist and finger models are often used incorrectly.
 - A monitor with a fully automated – rather than a manual – inflation cuff.
 - An appropriate sized cuff. (Standard adult cuffs are too small for about a third of patients.)
 - Models equipped with printers or memory may improve reliability in record keeping, though they are also more expensive.
3. Validate the monitor. Ask your patient to bring it in so you can check it against your office equipment. After that, check for accuracy about every 6 months (or per monitor instructions) and/or if faulty readings are suspected.
4. Teach patients proper techniques.
 - Rest 5 minutes before taking your blood pressure.
 - Don't smoke or drink caffeinated beverages for at least 30 minutes before.
 - Take your blood pressure before (not after) you eat.
 - Sit comfortably with your back supported and both feet on the floor (don't cross your legs).
 - Elevate your arm to heart level on a table or a desk.
 - Use the proper sized cuff. It should fit smoothly and snugly around your bare upper arm. There should be enough room to slip a fingertip under the cuff. The bottom edge of the cuff should be 1 inch above the crease of the elbow.
 - Ideally, take 3 measurements at one sitting and record the average.
5. Provide self-blood pressure monitoring tools for patients to easily keep track of their numbers at home.

See reverse for more information.
The New York City Department of Health and Mental Hygiene

Prescription for Physical Activity

Keep Provider Information Below

 Patient Name _____ Age _____
 Address _____ Date _____

Do at least _____ minutes of moderate physical activity (such as a brisk walk) at least _____ days a week.

Health Care Provider's Signature _____
 Date _____

NYC Health
 TAKE CARE CENTER
 NYC.gov/health



Materials Provided: For Patients



- Free monitor
- Free supporting educational materials
- Free bag



HOW TO TAKE YOUR BLOOD PRESSURE AT HOME

1. Sit relaxed on a chair with your back supported, your legs uncrossed and your feet flat on the floor.
2. Rest your LEFT arm (recommended) or RIGHT arm on a table so that it's at heart level with your palm facing upward. Roll up your sleeve or ensure tight clothing from your upper arm.
3. To place the cuff on your LEFT ARM (RECOMMENDED): Hold the cuff with your right hand, with your right thumb placed on the thumb grip (See photo A). Hook the cuff over your left upper arm. The blue strip should be in the center of your arm and the tubing will run down the middle of your arm (See photo B). The bottom of the cuff should be about 1 inch above your elbow. Then wrap the cuff closed. The Velcro strap should stick, holding it securely.
4. Keep your arm at least level on a table (See photo C). Press the START button. They will not quit during this time. The cuff will automatically inflate. After a few seconds, the cuff will deflate, and your blood pressure reading will be displayed on the monitor.
5. Write only the systolic (SYS) and the diastolic (DIA) numbers that appear on the screen on a piece of paper (See photo D). Example: 146/94. Discard the bottom number (PULSE). Press the STOP button.
6. Wait 1 minute and then press the START button to take your blood pressure again. Write down the systolic (SYS) and diastolic (DIA) numbers displayed on the monitor. Example: 145/93.
7. Calculate the average of these two readings. Add the 2 top numbers together and then divide by 2, add the 2 bottom numbers and divide by 2.

$$\begin{array}{r} \text{in} \\ 146 + 142 = 288 \quad / 2 = 144 \\ 94 + 92 = 186 \quad / 2 = 93 \end{array}$$

The average blood pressure is 144/93
8. Write down this number (144/93) and the time and date of the measurement in your Blood Pressure Tracking Card. If you have trouble doing this work, don't worry. Just write down both numbers and put the same date and time in your card for your doctor.
9. Always take your Blood Pressure Tracking Card when you visit your doctor so you can talk about your readings together.

Adapted from Chronic Disease Institute, Manual: Automated Blood Pressure Monitor with Cuff™, Cuff Model, ITEM: 71-1032E

Most important of all:

- Have a plan: Ask your doctor how often you should take your pressure at home and discuss what to do if your blood pressure is very high or low.
- Work together: Talk with your doctor about things you can do today to take control of your blood pressure.

Do it for yourself, your heart, and the people who care about you.

Learn to Read Food Labels

EATING LESS SALT HELPS CONTROL YOUR HIGH BLOOD PRESSURE

Sample Label: Macaroni & Cheese

| Nutrition Facts | |
|-----------------------------------|----------------|
| Serving Size 1 1/2 cups (3/4 cup) | |
| Servings Per Container 2 | |
| Amount Per Serving | |
| | % Daily Value* |
| Total Fat 12g | 24% |
| Saturated Fat 3g | 6% |
| Trans Fat 0g | 0% |
| Cholesterol 50mg | 10% |
| Sodium 470mg | 94% |
| Total Carbohydrate 31g | 62% |
| Dietary Fiber 0g | 0% |
| Sugars 0g | 0% |
| Protein 5g | 10% |
| Vitamin A | 4% |
| Vitamin C | 2% |
| Calcium | 20% |
| Iron | 4% |

*Percent Daily Values are based on a diet of other people's misdeeds.

Start Here: Serving Size
Always check the serving size and number of servings in the container. If you eat this whole box, you are eating 2 servings!

Find the % Daily Value

Look for the % of Sodium (Salt)
Pick foods that have less than 5%. This box of macaroni & cheese has too much salt!

REMEMBER
Compare the amount of sodium in different brands of the same food. Buy brands that have the least amount of salt.

High Blood Pressure

It's in your court!

How to Know It and Control It

Health Bulletin

Taking Your Medicine

How to make it easier when your health - and your life - depend on it.

TOO MANY PILLS! I CAN'T KEEP TRACK!

OH, NO, I RAN OUT AGAIN!

KEEP YOUR HEART HEALTHY

TAKE CARE NEW YORK

BLOOD PRESSURE TRACKING CARD

CALL 311 OR VISIT NYCDOH/HEALTH

THE NEW YORK CITY DEPARTMENT OF HEALTH AND MENTAL HYGIENE

Program Preparation

- Evaluation Developed
 - Data from clinic log (identifiers removed) and voluntary survey from participants
 - DOHMH IRB approved
- CVD Program Staff Resources
 - 1 Project Manager
 - 2 Support staff (1 Intern, 1 Admin staff)
- Funding
 - NYC tax levy dollars
- Monitor Selection
 - Validated, automatic, digital, upper arm model

Program Collaborators

- Maximized internal DOHMH programming synergies
 - Diabetes Program
 - Primary Care Information Project (PCIP)
 - Public Health Detailing Program
- Practice Site Collaborators
 - Public Health Detailing Targeted Clinics
 - NYC Health and Hospitals Corporation (HHC) Network
 - PCIP Clinic Partners
 - Diabetes A1C registry clinics

Methods

- Site selection
 - Characteristics
 - Start up process
- Program phases
 - Patient selection and training
 - Integrating home readings into care
 - Data Collection / Evaluation Plan



Site Selection: Characteristics

- Participating sites included:
 - Outpatient, ambulatory, primary care clinics
 - Located within DPHO neighborhoods
 - Served urban, largely low-income and minority populations
 - Clinic size varied
 - Small practices (1-2 Full Time Providers (FTP))
 - Mid-sized clinics (3-10 FTPs)
 - Large hospital centers (> 10 FTPs)
 - Site Monitor Allocation
 - 1-2 FTPs: ~ 25 monitors
 - 2-5 FTPs: ~ 50 monitors
 - 5-10 FTPs: ~75 monitors
 - > 10 FTPs: ~ 100 and above (based on site resources)

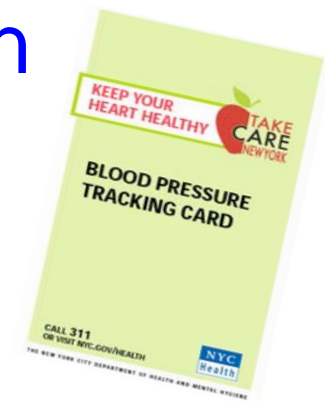
Site Selection: Start-up Process

- Outreach
 - Contacted site & offered participation in program
- Letter of Agreement
 - Signed by site to confirm interest in participation
- Site Training (for providers + clinic support staff)
 - Conducted at the site (~ 1.5 hrs long)
 - Included: overview of SBPM, review of program phases, materials, and data collection procedures
 - Taught clinic staff how to train patients on monitor use
- Material Receipt (ie. monitors, education materials)

Project Phases



- Phase I:
 - Monitor distribution & Patient training
- Phase II (9-12 months):
 - Integrating SBPM
 - Midpoint clinic process evaluation
- Phase III:
 - Data collection & evaluation



Program Feedback from Sites

Provider Feedback

- Overall, Enthusiastic and Positive
 - Able to offer patients a free & valuable tool
 - Patient education tools valuable
 - 20/23 facilities approached interested in participating (86%)
- SBPM useful in engaging & motivating patients
 - Good buy-in from patients
- Effect on Clinic Flow
 - Varied depending on systems created



Current Program Status

- In 2006 (Preliminary Pilot Sites)
 - Distributed ~2,000 monitors
 - 19 NYC Clinic Sites
 - Data analysis currently underway
- In 2008 (Continuing scale-up)

Lessons Learned SO FAR

- Identify Designated Clinic Project Leader (DCPL) / Key Champion
 - Leads to successful integration of SBPM into clinical practice (i.e. health educator, residents)
- Develop effective patient tracking system
 - Easy prompt to remind providers to ask SBPM patients for home readings (e.g. EHR flagging, SBPM stickers)
- Conduct frequent site visits / site contact
 - To ensure eligible patients are enrolled
 - Provide support to clinic staff in addressing any logistical concerns early on

Next Steps

- Continue spread and evaluation of preliminary pilot sites
- Complete full evaluation
- Support development and continued spread of best practices
- Advocate for full reimbursement for appropriate monitors and provider care as per professional guidelines

Special Thanks to:

NYC DOHMH Core Project Staff:

Sonia Angell, Principal Investigator, Director CVD Program

Seth Guthartz, Primary Pilot Site Project Manager

Gail Goldstein, CVD Program Deputy Director

Jiovelicce Dennis, Program support staff

Marcee McRae and Victoria Foster, Project Interns

NYC DOHMH Collaborating Programs:

Diabetes Program

Clinical Systems Improvement

Public Health Detailing

Collaborating Institutions

NYC Health and Hospitals Corporation

All Participating Clinic Sites