
DOE Issues in 2008: Elections, Marketplace, Contracts & Budget

Sean Todd
ECA Annual Conference
February 22, 2008

Big Picture: November Elections

- White House: Last 8 months' turbulence given way to 3 candidates
 - Charlie Cook gives 60% chance for Democrat win.
 - None of big 3 come from significant DOE state.
 - Battle for the Independents if McCain vs. Obama: Look to WI and VA for current trend.
- House & Senate
 - House toss-up seats about even; Senate retirements favor Democrats.
 - Ds hold formidable COH & fundraising advantages, plus considerable turnout voters in the primaries.
- If 2008 is a D year, look for 2010 to swing back to R

EM Trends: Budget, Contracts, Org Chart

- Fewer M&O's/M&I's
- 2 largest sites' awards later this year. (Much later)
- GAO Protests are found to have merit ~50% of time
- Breaking down the M&O's
 - Surash says medium to small RFPs out this year
 - >7% prime EM contract value went to Small Businesses in 2007
- Rispoli already forecasted Ines as his successor last week.
- Funding Profiles needed for CD-3: IDFP, D&D of Paducah and Portsmouth. GDP D&D alone has \$11B shortfall
- Earmarks: Down but not out.
 - EM: 9 official earmarks in FY08 worth ~\$17M
 - Science: 117 earmarks worth ~\$125M
 - EE: 183 earmarks worth ~\$185M

DOE Players & Market Share: FY08

- B&W – 6.1%
- Battelle – 5.9%
- Bechtel – 7.6%
- CH2M Hill – 4.7%
- Fluor – 2.9%
- Honeywell – 2.4%
- Jacobs – 1.9%
- Lockheed Martin – 7.0%
- Northrop – 1.2%
- SAIC - .5%
- Shaw – 2.1%
- Stanford – 1.3%
- Univ California – 7.0%
- Univ Chicago – 1.7%
- URS/WGI – 5.2%

Comparison/Contrast from 7 years ago: 2001 Issues

- Perception that DOE Budget was muscled by tax cuts
- Price Anderson extension in play
- 10 major procurements had been extended/awarded by DOE
- Executive order did not mandate PLAs in Federal contracts
- Prime contractor had announced Ch.11
- Tools & Strategies for dealing with New Administration: Look for non-traditional alliances
 - EBAC-EFCOG NEI-DOE Unions